

Andrew R. Damiano

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Professional Manage people, resources, and time efficiently.

Profile Able to analyze and resolve problems quickly.
Effectively and tactfully communicate with individuals at all levels of responsibility.
Possess excellent computer skills and experience with a wide variety of software.
Expert experience with the generation of reports and presentations.

Business *Vice President of Operations*

Experience **United Water & Sanitation District**

- Oversee all aspects of our water network.
- Manage best business practices that promote our water enterprises.
- Continually analyze new and unique ways to reinvigorate Colorado's scarce water resources.
- Elected to sit on United Water and Sanitation District board.
- Maintain all records and plans for continued development opportunities.
- Liaison with many Reservoir Companies, Ditch Boards, Canal Companies, and Home Owners Associations involved in current water system/portfolio.
- Administer contracts negotiations with farmers, water districts, engineers, and contractors.
- Generate new business, including sales of water and land parcels, and oversee day-to-day contact with clients.
- Integral part of deals with the East Cherry Creek Valley Water District and Arapahoe County Water and Wastewater Authority.
- Compile demographic make-up of preferred homebuyers for managing principals and potential investors.
- Engage in market-wide research to enhance promotional efforts for Bromley Park.
- Assist with the implementation of major marketing efforts to promote the development.

Project Manager, Information Technology

Vail Resorts Management Corporation

- Managed customer support and product development for largest ski resort in Colorado.
- Directed the development of customer support initiatives.
- Analyzed trends in customer support issues and implemented appropriate measures to increase customer satisfaction.
- Assisted with creation of product specifications and produced standard and custom software reports.
- Conducted ongoing needs assessments to provide for necessary product enhancements.
- Negotiated contractual agreements with third party vendors and conducted competitive analysis on competing products and respective target markets.
- Provided strategic direction in the development of employee training procedures.
- Planned and conducted on-site instructional for groups and individual employees on day-to-day operations.
- Primary point of contact for technical support related issues and responsible for testing and evaluating software products.
- Created software manuals and technical documentation.
- Managed working staff of 300.

Education **University of Colorado, Denver**

MBA, Management May 2002

University of Colorado, Boulder

BS December 1997

Major: Information Systems